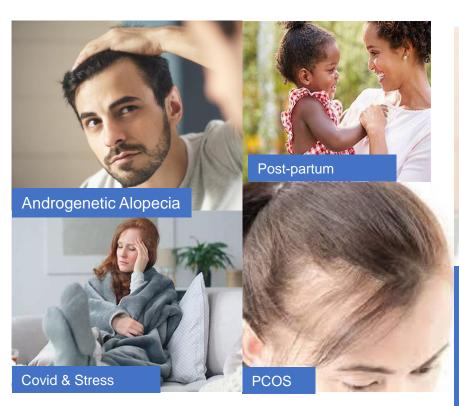
# Why BosleyMD?

BosleyMD is the global thinning hair authority, empowering women and men with the most comprehensive hair growth solutions.

#### Types of Hair Loss





- ✓ Androgenetic Alopecia
- ✓ Post-partum
- ✓ Covid Shedding
- ✓ "TE" Telogen Eluvium stress hair loss
- ✓ Alopecia Areata
- ✓ PCOS
- ✓ Anagen Effluvium
- ✓ Breakage
- ✓ Trichotillomania



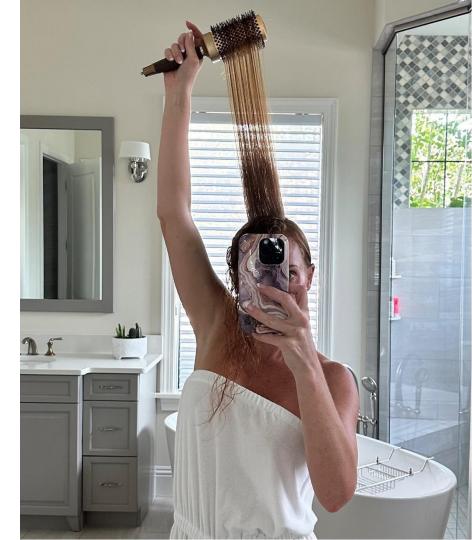
#### **Genetic Thinning**





**Stress and Hair Loss** 

# **COVID**Hair Loss







# 2024 Technology

...offering the most innovative hair growth solutions









# **BosleyMD Innovation...**reaction on the world's largest stage for hair regrowth









# MD

# GIVE THINNING HAIR THE FINGER.

**BOSLEY** MD

Revive+

HAIR DENSIFYING FOAM



BREAKTHROUGH TECHNOLOGY
WORKS FASTER THAN MINOXIDIL!



**NEW! CREATED WITH AI TECHNOLOGY** 

Al processed millions of compounds, identifying the **exact molecule needed to improve mitochondrial function**. The compound identified is a proprietary **and is soon to be released.** 

Mitochondrial function is only improved by nano encapsulating delivered by this proprietary compound!



Bosley Doctors and Yuva Biosciences have co-created the 1<sup>st</sup> ever hair thinning solution formulated using Artificial Intelligence.

Al processed thousands of compounds to find Y100, the exact molecule needed to improve mitochondrial function and target the root cause of hair loss.

Y100™ Compound:

- ✓ 100% drug-free
- ✓ Extends hair growth cycle
  - ✓ Prevents hair thinning

1 Each hair follicle contains thousands of mitochondria that create energy



Energy in the hair follicle is what powers hair growth



3 Y100™ increases the number of healthy mitochondria creating more energy



When hair follicles have more energy, the hair growth cycle is extended



# REGROWTH **SAW HAIR** 83%



Consumer study details: 35 participants that are clinically diagnosed with either Androgenetic Alopecia (AGA) or Telogen Effluvium (TE).

REGROWTH 91% SAW HAIR

DAY

DAY

#### **CLINICALLY PROVEN**



83% SAW THICKER, FULLER HAIR

77% SAW NEW HAIR GROWTH

83% SAW HAIR REGROWTH

83% SAW LESS HAIR SHEDDING



#### AFTER 45 DAYS





Consumer study details: 35 participants that are clinically diagnosed with either Androgenetic Alopecia (AGA) or Telogen Effluvium (TE).





#### BOSLEYMD

## Revive+

#### **DENSIFYING\* FOAM**

FOR WOMEN + MEN

#### WHAT IT IS:

The first ever hair thinning solution using Artificial Intelligence. Revive+ Hair Densifying Foam was co-created by Bosley Doctors and Yuva Biosciences. Al Processed thousands of compounds to identify the exact molecule needed to support healthy mitochondria.

#### SUITED FOR:

Women & men experiencing hair loss due to:

- ✓ Androgenetic Alopecia
- ✓ Hormone Imbalance
- ✓ Stress or Weight Loss





ASSORTMENT:

Mens + Womens

©2023 Bosley, Inc. All rights reserved. BosleyMD.com.

"Results are taken from a perception study of 35 women using this treatment for 90 days. Results were documented at both 45- and 90-day mark. Mirochondria play a crucial role in influencing hair growth, and this effect is consistent across all genders, meaning that similar outcomes can be observed in both men and women.

\*\*Powered by Z-pods

This statement has not been evaluated by the Food & Drug Administration. This product is not intended to diagnose, treat or prevent any disease.



# 83% THICKER, FULLER HAIR

#### WHAT IT DOES:

#### Proprietary Y100™ Compound:



#### TARGETS HAIR FOLLICLES

Targets dormant follicles and strengthens active follicles to extend the hair growth cycle.†



#### SUPPORTS HEALTHY MITOCHONDRIA

Supports healthy mitochondria to target the root cause of hair thinning.<sup>†</sup>



#### SUPERIOR SUSTAINED DELIVERY"

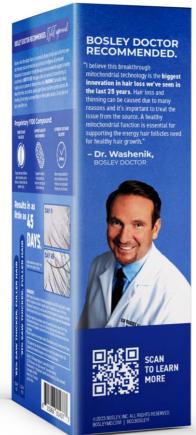
Encapsulated for precise delivery to the follicles and sustained release up to 24 hours.

Experiencing hair loss as a woman can be emotional and greatly impact your confidence. I love seeing my patients get their confidence back! I believe this breakthrough technology is the biggest innovation in hair loss we've seen in the last 25 years.

-Dr. Phipps







#### PRODUCT DETAILS



Revive+ Hair Densifying Foam uses breakthrough mitochondrial technology to reenergize hair follicles to extend the hair growth cycle for **thicker**, **fuller-looking hair** in as little as 45 days.

**SUITED FOR:** Women & men experiencing hair loss due to:

- ✓ Androgenetic Alopecia
- √ Hormone Imbalance
- ✓ Stress or Weight Loss

**HOW TO USE:** Easy-to-use foam application allows for precise delivery. Apply foam treatment twice daily in areas of concern or thinning.

#### **ASSORTMENT:**

- Revive+ Densifying Foam for Men 1ct
  - Two-month supply
- Revive+ Densifying Foam for Woman 1ct
  - Two-month supply









# **Densifying Foam For Men**

Key Ingredient: **Proprietary**Y100™ Compound is a 100%
botanical compound sourced
from the Amla plant that
enhances mitochondrial
function, delivering increased
energy to your hair follicles and
effectively extending the
natural hair growth cycle.

#### Other Ingredients:

- ✓ Biotin contributes to the overall strength and resilience of hair
- ✓ Saw Palmetto and Pumpkin Seed Extract inhibit DHT, the hormone linked to hair loss

# MD Revive + FOR WOMEN 2 MONTH SUPPLY 60 G (2.11 OZ)





#### **PACKAGING**

#### **Densifying Foam** For Women

Key Ingredient: **Proprietary Y100™** Compound is a 100% botanical compound sourced from the Amla plant that enhances mitochondrial function, delivering increased energy to your hair follicles and effectively extending the natural hair growth cycle.

#### Other Ingredients:

- Biotin contributes to the overall strength and resilience of hair
- **Hyaluronic Acid** improves moisture retention, making the hair strands and scalp feel more moisturized.
- Shatavari is believed to have anti-inflammatory properties that benefit the scalp

Traditional Regrowth Treatments

No results or adverse effects can be seen prior to day 90

Negative side effects: acne, burning, facial hair growth, inflammation

Risks when using OTC drug

Cannot use when pregnant or breastfeeding

International Limitations (regulatory) New AI Technology



Results after 45 days



Reactivates dormant hair follicles



Strengthens existing hair follicles



No adverse effects such as irritated scalp



100% drug-free with AI technology

#### TV ADVERTISING (13M IMPRESSIONS)

- FEATURED IN BOSLEY TV ADS AT LAUNCH
- LOCAL & NATIONAL TV PLACEMENTS



#### INFLUENCER AND OWNED SOCIAL MEDIA

- 100 INFLUENCERS AT LAUNCH, 4M IMPRESSIONS!
- UGC, MESSAGES FROM DOCTORS, RESULTS FOCUSED CONTENT ON SOCIAL PAGES





### 117M

**IMPRESSIONS** IN FIRST 4 MONTHS

#### • QVC PARTNERSHIP (100M

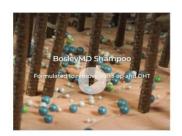
IMPRESSIONS)

WORLD EXCLUSIVE LAUNCH



#### PAID SOCIAL

TECHNOLOGY ANIMATIONS, TESTIMONIALS



#### **PRESS**

- PARTNERING WITH TLC'S DR. PHIPPS, BOSLEY DOCTOR
- UTILIZE EXPERTS FOR PRESS OUTREACH AND **PLACEMENTS**















#### PRODUCT PAGE TILES: FOR WOMEN











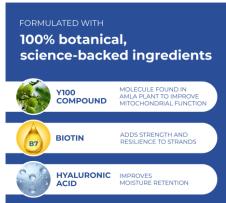


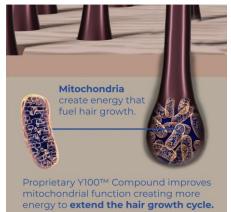
#### PRODUCT PAGE TILES: FOR MEN





















#### **Printable Poster(s):**

https://www.dropbox.com/scl/fo/qaxjfr36n8veyhnigfq4 u/h?rlkey=999qqivf5bpsxv606e8ncp2hy&dl=0





#### **REVIVE+ Videos:**

https://www.dropbox.com/scl/fo/5dvhe80es2y26x5ehez0o/h?rlkey=8vx6rlygoakyh9q3u22hgtfiu&dl=0





#### BOSLEYMD

#### **Hair Growth Solutions**

FOR WOMEN AND MEN

# mend tend STRENGTHEN TO PREVENT BREAKAGE & PROMOTE GROWTH



100% SAW LONGER, FULL-LOOKING HAIR 100% SAW STRONGER STRANDS 79% NOTICED HAIR GROWING FASTER THAN USUAL



#### **RESTORE** VISIBLY THINNING HAIR

REVIVE VOLUMIZING SYSTEM

DHT·3 Blockers Complex of **Saw Palmetto, Pumpkin Seed** and **Rosemary Extracts** inhibits DHT and promotes growth



90% SAW MORE VOLUME

83% SAW THICKER, FULLER HAIR

73% SAW HAIR REGROWTH

#### **SUPPORT** HEALTHY HAIR

Follicle Energizer contains Apple Stem Cell & Caffeine to stimulate the follicle. Healthy Hair Supplements for women & men contain Biotin, Niacin & Zinc to support healthy hair growth. DHT Blocking Supplements contain 7 natural DHT inhibiting ingredients to combat hair loss. Mendxtend Jelly supplements contain key nutrients that strengthen stands and promote growth.



## CLINICALLY PROVEN TO REGROW HAIR

FDA approved minoxidil solutions for women & men





THE MOST COMPREHENSIVE

HAIR GROWTH SOLUTIONS

for women and men

- ✓ Doctor Recommended
- ✓ Stylist Approved
- √ 30-Day Guarantee
- ✓ Clinically Proven & Lab Tested
- ✓ Non-drug Botanical Solutions









# InStyle

Shampoo Gives You the Hair of a 20 Year Old

The "miracle shampoo" is 15 percent off.

By Rachel Nussbaum | Published on January 12, 2021 @ 10:00PM



## BYRDIE

The Best Hair Loss Treatments of 2023



## marie claire

The 30 Best Hair Growth Shampoos of 2023, According to Experts

Rapunzel hair, coming right up.





# M

#### **TV & PRESS**







Salarité Core Core de Core de

#### BAZAAR

11 Silk Pillowcases For Your Best Beauty Rest Yet

Why makes silk pillowcases better than satin for hair and skin?

No sight ach, can Just put for seas insince it desport With solve our against unit againstones, opens one chair using alls mared in 16md 17ml it hypotherises on do not submer them that hope to persom the regular of oil or bacteria in the gillineaux," explains Genthen Trice, Booky McHichalaght. "In dish helps reast in minime in the last which benefits on exceptions in well." Similar refers to a gree dwar, not account you impair fairful; all him. "Saint pillonecess are month, for are a blend of squan, spins, and other fairful, and a don't share all the properties or better fair of a 18 H gillineaux."

January 12, 2024

#### BYRDIE

11 Best Shampoos for Men to Stop Thinning Hair & Encourage Voluminous Growth

Best for Color-Treated Hair: Bosley MD Color Safe Nourishing Shampoo

Now you don't have to pick between protecting color and thickening strands with this shampoo for color-treated hair. The formula from thinning hair experts at Bosley MD is packed with DHT-blocking pumpkin seed extract and saw palmento, soothing roomenay estract, and anti-inflammatory panthenol. [131113] It helps reduce scalp inflammation increase circulation, and strengthen the hair to promote bealthy hair growth.

We love that the shampoo also removes product build-up from the scalp while keeping your mane healthy and moisturized. Like some of the other options on this list, it's not the most hydrating, so you'll want to follow up with a moisturizing conditioner and maybe even some finishing cream.

#### SHAPE

The Best Hair Growth Scrums If You're Shedding a Concerning Amount, Tested & Expert-Approved

#### Best for Bald Spots: Bosley Follicle Energizer

The Booky Folicile Energizer is a powerhouse serum that relies on a litary of different ingredients to improve the look and feel of your strands. "Protective botanical extracts make for thicker, fullerlooking hair, bietin strengthers, while rowering extract helps to reduce scolp information and increase circulation," soys friese, who advises using it on targeted areas rather than all over. "With his product, I like to tell people, if I've worth hair, put it there."

According to the brand, the Bosley Follicle Energizer needs to be applied onto freshly-shampooed scalps up to twice a day for best results. While the brand doesn't directly state how long it takes to notice fuller-looking strands, considering the ingredients at play, you can expect to have to use it for at least a couple months for a notable difference in the length and fullness of your strands.

# mend Xtend

Get longer, thicker, fullerlooking hair with mendXtend Strengthening System. Tri Bond phyto-molecular technology strengthens strands from the innermost layer of hair while DHT inhibitors promote healthy hair growth.







#### WHO IT'S FOR:

Women experiencing fine, thinning, bleached or heat damaged hair lacking fullness and unable to grow longer without breaking.







# Who in this family is most likely using BosleyMD to prevent genetic thinning?





#### **HELP CANCER PATIENTS KEEP THEIR HAIR**

Hair To Stay Helps Financially Challenged Cancer Patients Save Their Hair By Making Scalp Cooling Affordable.

#### **PARTNERSHIP**



The Sydney Berry Fund

PORTION OF PROCEEDS TO COOLING CAPS FOR **CANCER PATIENTS** 



#### **EDUCATION AUTHORITY**

BOSLEY

2024 Education Offerings



#### **BOSLEY** MD





# BECOME CERTIFIED AS A THINNING HAIR EXPERT!

#### **LEARN "HOW TO"**

/ Have the conversation about hair growth

Diagnose and recommend treatment

Prescribe product solutions

Become a destination salon for fine and thinning hair clients

#### WHAT YOU WILL RECEIVE

Personalized certificate for your station and social channels

Salon Finder Listing – receive new clients requesting a "certified" stylist

#### **CONNECT**

Earn your certification: https://bosleymd.talentlms.com

#### **QUESTIONS**

Reach out to education@bosleymd.com









## **Hair Regrowth Education**

30-minute "LIVE" Online Sessions with today's top Educators & Experts

WHY AM I LOSING IT TYPES OF HAIR LOSS Understanding PCOS, PPHL, COVID Shedding

WHY BOSLEYMD? Treatment and Solutions for Healthy Hair & Scalp

THE VALUE OF THE THINNING HAIR SPACE Creating a Destination for Hair Regrowth Clients



Colleen
Camp
Global Education
Director &
COVID Hair Loss
Expert



Stephanie
Hinkle
Textured Hair Artist,
Nutritionist & Yoga
Instructor
Access:



JB Shelton Award Winner Salon Owner and International Platform Artist



### Why Are We Losing It?



PBa

Speaker for American Hair Loss Council, Hair Plus Summit, AACS & CEA

Industry Publications; featured in Modern Salon, Beauty Span, Salon Today

Cosmetology school mentor for young women









**Colleen Camp** 

Global Director of Education – BosleyMD
<a href="mailto:colleenc@bosleymd.com">colleenc@bosleymd.com</a>
<a href="mailto:@thinninghairexpertstylist">@thinninghairexpertstylist</a>

